



PRESS RELEASE

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Sprinx International and Vickers Energy Group UK join forces to reduce industry's energy consumption

Sprinx International, an energy savings company based in Rotterdam, and Vickers Energy Group UK are reaping the rewards of their partnership as they expand into Europe.

The Netherlands has become the Gateway to Europe with, among others, Rotterdam as Europe's largest port. Many logistics service providers and international companies have centralised their European distribution activities in the Netherlands.

The warehouses and distribution centres are faced with increasing heating costs because of higher gas prices and with more Value Added Logistics (VAL) like packaging and labelling, the need for heating the workplace has also increased. This has great financial and environmental consequences.

The partnership of Sprinx and Vickers Energy Group UK works with its clients to install energy management systems that manage and reduce gas consumption of industrial heaters. It has seen success with clients including Ricoh, Saint-Gobain and Technische Unie in The Netherlands saving them around €50.000,- in total over a 12-month period.

The clients wanted to reduce their energy consumption and, as such, have worked with Sprinx to install the Vickers energy management system in their sites. Ricoh's European warehouse in Bergen op Zoom (a DHL partner) carries out the final assembly and distribution of electrical equipment such as printers and copiers to EMEA. It needed to reduce its budget spend on its growing energy bills. In one year it has already reached savings of 53%, saving €21.977 over 12 months which equates to gas savings of 47.606 m³ and CO₂ savings of 85.695 kg.

Technische Unie, the largest wholesaler of technical equipment and components in the Netherlands, commissioned Sprinx to install Vickers EMS in one of its warehouses in Amsterdam. Due to bad discipline and uncontrolled access, gas consumption and costs were spiralling out of control. In the past 10 months, the company has saved 41%, which equates to saving 15.938 m³ of gas and 28.688 kg in CO₂.

The success of the work has seen Sprinx also expand into Belgium and Germany. The first installations have taken place for Hamann Logistics and Ceva Logistics. Sprinx is working closely with Geodis and other global logistics management companies to incorporate the Vickers system in their multifunctional warehouses.

Commenting on the success, Frank Bosch from Sprinx International said: "To be inspiring and innovative in sustainable energy savings is what Sprinx stands for. The Vickers EMS is an innovative product that delivers very good results. The Vickers Energy Group has been very supportive and cooperative and the response from potential clients is very positive. We believe Vickers Energy Group is very committed to saving energy without making false promises."

David Hilton, from Vickers Energy Group UK, said: "We are delighted to work with Sprinx International and generate real results for its clients. Our energy management system delivers what is says it will – reduced energy consumption and bills without compromising on the needs

Inspiring and innovative in energy savings



of the business. Sprinx International works hand in hand with its customers to ensure it delivers over and above what is guaranteed at the start of the relationship. We are also looking to expand across Northern and Eastern Europe in the next 12 months.”

For further information on how you can work with Sprinx to reduce your energy consumption, please contact Sprinx International via +31 (0)10 225 06 00 or www.sprinxinternational.com. Would you like to know more about working with Vickers EMS across Europe, please telephone +44 (0)161 886 71 90 or visit www.vickers-energy.co.uk.

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